

PARTNER SHOWCASE



From Grapes & Grains to Glass

THE MILLER COLLECTIONS

ABOUT

A portfolio-driven collection of wine and spirits brands bringing together producers, importers, and distribution partners across multiple regions and categories. Focused on connection, access, and consistency, the portfolio represents a range of styles and offerings designed to meet diverse market needs.

CORE CAPABILITIES

Sourcing, distribution, and portfolio management across a curated network of wineries, distilleries, and import partners. Built on strong relationships and a focused selection of brands, the portfolio provides reliable access to quality products while supporting placement and growth across accounts.

PORTFOLIO

Ste. Michelle Wine Estates
Rutherford Wine Company
Bernardus Wine and Memories
CRU Winery
Vindagra USA
Winestream Wine On Tap
Wildwood Spirits Co.
Despacio Mezcal



510 Brennan Lane
Franklin, TN 37067

themillercollections.com

Click on the brand logo to be directed to their page.





**STE
MICHELLE**
WINE ESTATES

Ste Michelle Wine Estates

14111 NE 145th Street

Woodinville, WA 98072

(425) 488-1133

ABOUT

Ste. Michelle Wine Estates is a collection of distinctive wine estates, each allowed to explore to the fullest extent the unique growing conditions and individual winemaking practices that give the wines from these estates their extraordinary character.

The history of Ste. Michelle Wine Estates and its predecessors is the history of grape growing and winemaking in Washington. The companies that eventually became Ste. Michelle Wine Estates were among the first to make wines and plant classic vinifera varieties in the state. To understand the Company's current success, it's essential to understand its rich history.



Our Brands

Heritage

Innovation

Luxury

Oregon

*Chateau
de Michelle*

INTRINSIC
WINE CO.

SPRING VALLEY
VINEYARD


REX HILL

COLUMBIA
CREST®

LIQUID
LIGHT

NORTHSTAR.



14 HANDS
WINERY

THE BORN
BORNE
OF FIRE

EROICA

ERATH

ESTIVAL


MICHELLE

TOP
BOX

ETHOS

Washington's Founding Winery Since 1967

smwe.com



Rutherford Wine Company

1680 Silverado Trail S.

St. Helena, CA 94574

(707) 968-3200

ABOUT

Rutherford Wine Company is rooted in Napa Valley's renowned Rutherford AVA, a region known for producing some of California's most distinctive wines. Family-owned for three generations, the winery is built on a foundation of estate vineyards and long-term grower relationships, focusing on wines that reflect the character and richness of the region. Through a balance of tradition and modern winemaking, Rutherford Wine Company delivers a diverse portfolio that is representative of high quality and consistency from both the north and central coasts of California.



*A Portfolio of Wines from
California's Premier
Growing Regions*

BRANDS

- Rutherford Ranch
- Predator
- Four Virtues Wines
- Scott Family Estate
- Rhiannon
- Torcia
- CA Sessions
- Round Hill



*Three generations committed to sustainability
and the crafting of fine wines.*



rutherfordwine.com



BERNARDUS
WINE AND MEMORIES

Bernardus Wine and Memories

5 West Carmel Valley Road

Carmel Valley, Ca 93924

(831) 298-8021

ABOUT

Built upon lasting relationships with the region's most respected growers, Bernardus sources its fruit exclusively from Monterey County vineyards. Throughout the years, Mr. Pon, winemaker Jim McCabe and Vineyard manager Matt Shea have worked tirelessly to cultivate strong relationships with local grape growers who set aside blocks specifically dedicated for Bernardus. Their top-quality fruit is the backbone of Bernardus' single-vineyard wines, including Griva, Rosella's, Garys', Sierra Mar, Soberanes and others. "All of the vineyards we work with have similar farming practices," Shea says.



*World-Class Wines
from Iconic Vineyards
in Monterey*

OFFERINGS

- Griva Sauvignon Blanc
- Monterey County
Chardonnay
- Santa Lucia Highlands Pinot
Noir
- Marinus Estate Red Blend



bernardus.com



CRU Winery
20146 Rd. 21
Madera, CA 93637
1 (800) 946-3039

ABOUT

CRU Winery is a California winery focused on producing small-lot wines from premier coastal vineyard regions, including Monterey and the Santa Lucia Highlands. Built on a foundation of vineyard sourcing and regional expression, the winery emphasizes balance, quality, and a modern approach to winemaking. Through careful selection of fruit and attention to detail, CRU delivers wines that reflect the character and diversity of California's coastal terroir.



*Proudly sources wines from
prestigious vineyards and
appellations throughout
California's Central Coast.*

OFFERINGS

- Edna Valley Albarino
- Unoaked Chardonnay
- SLH Chardonnay
- Siera Madre Chardonnay
- Monterey Pinot Noir
- SLH Pinot Noir
- Sierra Madre Pinot Noir
- GSM



cruwinery.com



Vindagra

1121 Walt Whitman Rd

Melville, NY 11747

1 (877) 243-0006

ABOUT

Founded in 2007 Vindagra's roots come from the evolution of an ever-changing Industry within the United States and around the world. We are diligent in finding family-owned businesses in the world of wines and spirits. We import from various countries such as Italy, New Zealand, Chile, Spain, The Netherlands, Mexico, and Ireland.



*Our wines and spirits are hand
selected from family-owned
producers from around the world.
We strive to find the best wines
and spirits rooted in heritage,
culture and care.*

BRANDS

- Fernhook
- Gabriella
- Grace's Vine
- Il. Vince
- Facciolo Prosecco
- Honor Cava
- Olifant Vodka



INDAGRA

WINE AND SPIRITS IMPORTERS

vindagra.com



Winestream
2301 N Albany Ave
Tampa, FL 33607

ABOUT

Winestream is a wine production company focused on delivering Italian wines through a keg-based system designed for efficiency and sustainability. By leasing vineyards across regions such as Veneto and Tuscany and packaging wine in reusable steel kegs, Winestream reduces waste while maintaining consistent quality and supply. Built on a foundation of sourcing, logistics, and cost efficiency, the company connects producers with partners through a streamlined, high-volume distribution model.



0Waste
FROM FIRST GLASS TO LAST



We see kegged wine as the future of the wine industry. Our goal is to provide everyone with exceptional wine at considerable value.

VARIETALS

- Sangria
- Prosecco
- Sauvignon Blanc
- Pinot Grigio
- Chardonnay
- Rose
- Pinot Noir
- Cabernet Sauvignon
- Super Tuscan



wine-stream.com



WILDWOOD SPIRITS CO.

Wildwood Spirits Co.

1400 NW 53rd Street • Seattle, WA 98107

Tasting Room: Wed – Sun, 4:00 – 9:00 pm

ABOUT

Wildwood Spirits Co. is a Washington-based distillery focused on producing small-batch spirits with an emphasis on quality and craftsmanship. Built on a foundation of precise distillation and thoughtfully sourced ingredients, the distillery creates a range of premium spirits that reflect the character of the Pacific Northwest. Through a balance of traditional methods and modern techniques, Wildwood Spirits Co. delivers a portfolio that is both approachable and refined.



*We take pride in
producing spirits with the
highest quality ingredients.*

BRANDS

- Kur Gin
- Rendition Straight Rye Whiskey
- The Dark Door Straight Bourbon
- Solgud Orange Liqueur
- Stark Vatten Vodka
- Professor Washington Whiskey

SPIRITS



wildwoodspiritco.com



A Spirit Worth Slowing Down For

ABOUT

Despacio was created out of reverence for ancient mezcal practices. Stone ovens, patient fermentation, and human intuition over automation.

Every bottle stands as a quiet rebellion against speed and sameness, honoring the land, the agave, and the families who have stewarded this craft for centuries.

Despacio is made for dreamers: those nostalgic for home, even when they can't quite name where that is. For people who crave meaning in what they drink and stories in what they share. This is mezcal for artists, wanderers, and people who believe slowness is a luxury worth protecting.



SPIRITS



AWARDED BEST MEZCAL 3
YEARS IN A ROW



despaciomezcal.com

THE MILLER COLLECTIONS



Craig Miller

PRESIDENT

A veteran of the wine and spirits industry since 1981, Craig has held leadership roles at Chateau Ste. Michelle, Allied Domecq, and J. Lohr, where he was instrumental in driving national account programs to over 100,000 cases. In 2016, he returned to Ste. Michelle Wine Estates to direct regional account development across the United States. Currently, Craig is the founder of The Miller Collections (est. 2021), a national agency connecting global wineries and distilleries with major U.S. retail and hospitality chains.



Lou Constant

EXECUTIVE VP, SALES

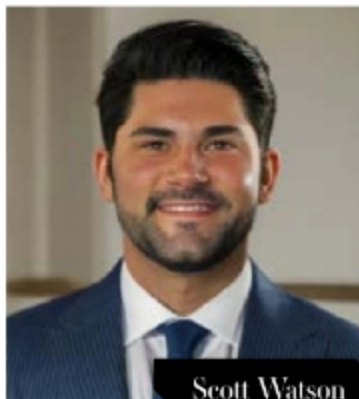
A hospitality veteran with a lifelong passion for the industry, Lou built his foundation managing high-volume operations for Marriott Hotels & Resorts. Transitioning to the supplier side in 1997 with Ste Michelle Wine Estates, he rose to Vice President of Global Accounts where he led a top-tier national sales team and directed international export strategies. In 2025, Lou leveraged this comprehensive background in operations and executive sales to join The Miller Collections as a Partner.



Joe Aschbacher

DIRECTOR OF SALES **West Region**

Joe is an accomplished sales leader with 35 years of experience in the hospitality sector, spanning national on-premise accounts and wholesale distribution. He began his career with Young's Market Company before joining Ste. Michelle Wine Estates, where he held several senior leadership roles, driving growth for premium and luxury brands. Joe currently serves as Vice President of Sales and Partner at Wildwood Spirits Co., where he leads all aspects of the growing Washington craft distillery while managing the West Coast business for The Miller Collections.



Scott Watson

DIRECTOR OF SALES **East Region**

Scott grew up in the restaurant business and built his career across distribution and supplier leadership in the beverage industry. He began with Southern Wine & Spirits in New York before moving into the Hotel & Resort Division in Orlando. In 2016, he joined Sazerac and went on to lead brand growth across the Northeast, helping scale Empress 1908 Gin and Mr. Black Coffee Liqueur. He now leads East Region sales for The Miller Collections.



themillercollections.com